



## WELCOMING BACK

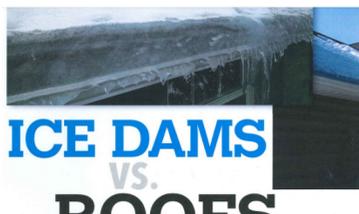
Welcome to another issue of e-Vent Newsletter. We have exciting news to share. The Edge™ Vent is back. You'll find information inside about the return of our roof-top, shingle-over intake vent. Also, we're hitting the road once again with our IN-PERSON Ask the Expert™ seminars. Our 24th season kicks off in College Park, Maryland – one of 24 cities we'll visit. See inside for more information. With this newsletter, we are committed to sharing industry news, tips you can use in the field, advice for challenging attic ventilation projects, and noteworthy Air Vent happenings. We'll continue to publish twice a year, midway and year-end. Email us your comments and ideas please: [pscelsi@gibraltar1.com](mailto:pscelsi@gibraltar1.com).

Thank you. Happy Holidays from Air Vent's family to yours. Stay well out there. – Paul Scelsi, Ask the Expert™ Seminar Leader.

## DID YOU KNOW?

### You CAN Fight Ice Dams.

Although Mother Nature will usually have the final word, roofing contractors can put up a good fight against ice dams on behalf of homeowners. Balanced attic ventilation, attic insulation, water protective membranes under shingles, and air sealing are all part of the process. Read their stories inside *Roofing Contractor* magazine: [Ice Dams vs. Roofs](#). Listen to our podcast episode on the topic: [Ice Dams Podcast Episode](#).



## PRODUCT FEATURE

### The Edge™ Vent is Back – Roof-Top, Shingle-Over Intake Airflow.

**Air Vent's The Edge™ Vent** provides proper intake ventilation for homes with little or no overhang. It's a roof-top installed, shingle-over intake vent designed based on roofing contractor feedback from our Ask the Expert™ seminars. It can be used to supplement existing soffit or undereave vents as well.

## THE EDGE™ VENT IS BACK

**9**  
SQ. IN.  
PER LINEAR FT.

Net Free Area

**3/12**  
WITH  
NO MAX

Fits Roof Pitch

MODEL	PART#	PCS/CTN	CTNS/PALLET
EVI	83000	10	15

**PLACE YOUR ORDER TODAY!**  
800.247.8368 (800-AIR-VENT)

The Edge™ Vent is back in production at Air Vent. This popular intake vent was first introduced in 2008 at the request of roofing contractors who wanted more control over intake airflow while installing the roof. See how it installs in this short video: [Edge Vent Installation Video](#). Check out the success stories in various climates: [Edge Vent Success Stories](#). And if you're concerned about ice dams, don't be: [Edge Vent Passes 30-Day Ice Dam Test](#). For more information, visit our website: [More Information about The Edge Vent](#).

## TOOLBOX



### AVU Campus Offers 3 Ways to Learn 24/7

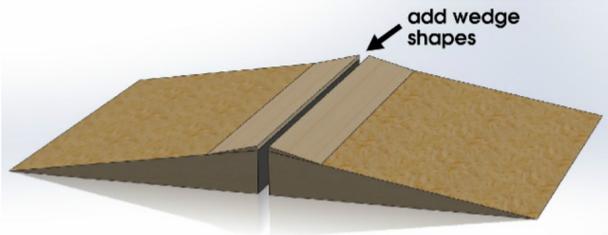
The residential roofing industry asked for year-round educational opportunities. We have three on campus at Air Vent University, where our doors never close. Each month we offer a brand new **Lesson Plan**, a fun 5-question **Pop Quiz** (10 random participants always win cool Air Vent swag!), and a **Podcast** episode (usually a 1-on-1 interview with a roofing pro). Join us on campus.



## Q & A

### Question: "Can I use Air Vent ridge vents on a less than 3/12 roof pitch?"

**Answer:** Not without some in-the-field adjustments. Every exhaust vent option for Air Vent – including our lineup of ridge vents – requires a minimum 3/12 roof pitch. The reason is water drainage, shedding water in a rain event. This is properly accomplished with Air Vent exhaust vents starting at 3/12 roof pitch and steeper. Some roofing contractors have shared with Air Vent that they "fake build up" a low slope roof (less than 3/12) with cut wedge shapes to make it become a 3/12 roof pitch directly where the ridge vent would be installed. See the illustration.



**Have a question for Air Vent?** Email [pscelsi@gibraltar1.com](mailto:pscelsi@gibraltar1.com). You don't have to wait until the next issue of this newsletter for your answer. We'll answer your question immediately and we may even feature it on our Facebook page shortly after. Thanks for participating.

## FOUND IN THE FIELD



**Finder:** Don Ogden, public insurance adjuster in Texas

**The Issue:** Vertical drop between horizontal ridges is greater than 3 feet. If the attics are common to each other, the exhaust vents on each ridge can short-circuit (the lower level ridge can become the intake air for upper level ridge). This can cause inefficient airflow inside the attic and also cause weather infiltration.

**Solution:** Only install exhaust vents on the upper level ridge if that will provide sufficient exhaust airflow for the entire attic. Another option is to separate the attics stapling plastic sheeting vertically inside the attic, stopping a few feet from the attic floor to allow access between spaces for the homeowner. With the attics separated, exhaust vents can be installed on the various horizontal ridges without concern.



**Have a Field Find you want to share?** We love photos from the field. They are a popular feature weekly on our Facebook page and in our Attic Ventilation: Ask the Expert seminars. We'll take your success stories, handy tips, and mistakes to avoid please. Email us: [pscelsi@gibraltar1.com](mailto:pscelsi@gibraltar1.com). Thanks for sharing.

## Our Ask the Expert™ Seminars are BACK ON THE ROAD in 2022



We are excited to be back in-person with the 24th season of our Attic Ventilation: Ask the Expert Seminars January through March 2022. We'll be visiting 24 cities.

Bring your challenging attic ventilation projects. Hear what your colleagues in the industry are doing to solve tricky applications, overcome homeowner pushback, and stand out in a crowded market. Enjoy a free meal and maybe even go home with some Air Vent swag.

We encourage you to bring a guest you think would benefit from the best practices we have collected from across North America. To see the full schedule and register, click here: [Air Vent 2022 Seminar Schedule and Registration Info](#).

"I liked the information and tools for both homeowners and contractors to help understand how important attic ventilation is."  
– 2021 Air Vent Seminar attendee Alan McIntosh, Beacon Building Products, Plymouth, MN

## WHAT'S YOUR STORY?

### FREE giveaway in exchange for your story

We're always looking for success stories to share with the roofing industry. If we use your story, we have a FREE giveaway as a "thank you." It's a sweet deal. You'll get free publicity, a free giveaway and the good feeling knowing you are helping to further educate the roofing industry and homeowners. Here are examples of what we're looking for:

- If you recently solved a particularly challenging attic ventilation project, tell us how.
- If you worked on a roof that had a pre-existing attic ventilation mistake, tell us your fix.
- If you successfully helped an objecting homeowner understand why proper attic ventilation is needed, tell us the details.

It doesn't need to be a long story. A few photos and a handful of sentences summarizing things will do the trick. Please email us: [pscelsi@gibraltar1.com](mailto:pscelsi@gibraltar1.com). Thank you!



## IN THE NEWS...



Roofing professionals across North America help Air Vent write helpful articles published inside industry magazines. Here's a recent one.

[Be the Contractor Who Fixes the Problem](#)

Please visit our entire online library of articles here: [Air Vent Library of Industry Magazine Articles](#).

**Roofing**

**Offering Solutions May Not Be the Easy Path, But it's the Right Path**

## CONTACT US

There are plenty of ways to keep in touch. We hope you will.

- 1-800-AIR-VENT (247-8368); [ventilation@gibraltar1.com](mailto:ventilation@gibraltar1.com) (Customer Service/Tech Support)
- [www.airvent.com](http://www.airvent.com) (There's a wealth of valuable resources awaiting you)
- [www.facebook.com/AirVentInc](https://www.facebook.com/AirVentInc) (You could win a FREE giveaway!)
- [www.twitter.com/AirVentInc](https://www.twitter.com/AirVentInc) (Follow us)
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- Paul Scelsi, Attic Ventilation: Ask the Expert seminar leader: [pscelsi@gibraltar1.com](mailto:pscelsi@gibraltar1.com) (Please tell us what other information and resources you need.)